

TOM GARFINKEL

VICE CHAIRMAN, PRESIDENT & CHIEF EXECUTIVE OFFICER COLLEGE: COLORADO NFL: 11TH SEASON DOLPHINS: 11TH SEASON

Tom Garfinkel serves as Vice Chairman, President and Chief Executive Officer of the Miami Dolphins and Hard Rock Stadium and Managing Partner of the Formula 1[®] Crypto.com Miami Grand Prix. Since his hire in 2013, Garfinkel has led the business success of the Dolphins and Hard Rock Stadium, highlighted by:

- The initiation, creation and execution of a plan to privately fund a more than \$550 million renovation of a 27-year-old stadium.
- The extension and design of a multi-year partnership with Baptist Health to construct the \$135M stateof-the-art Baptist Health Training Complex in Miami Gardens, which opened in July 2021.
- The sale of more than \$1 billion in future contractually obligated suite and sponsorship income, including the in-house sale of naming rights to "Hard Rock Stadium."
- Negotiating and securing a 10-year agreement for the Formula 1[®] Crypto.com Miami Grand Prix to be held at the Hard Rock Stadium campus. Garfinkel led the design and construction of the race track and surrounding hospitality, creating innovative new fan experiences at a race venue. The event was named the "Best New Event" of 2022 by the Sports Business Journal and has produced a combined economic impact of nearly \$800 million to the local South Florida community in its first two years.
- The winning bid for the 2020 Super Bowl, 2021 and 2026 College Football Playoff National Championship games at Hard Rock Stadium, and the 2026 FIFA World Cup.
- The highest grossing soccer event in U.S. history in July of 2017 (El Clasico Miami: Real Madrid vs. Barcelona).
- The continuation and growth of the Dolphins Challenge Cancer, which has raised more than \$64 million to date in donations of its \$75 million commitment to Sylvester Comprehensive Cancer Center at the University of Miami, the largest known philanthropic pledge in the NFL.
- The creation of a 30 year partnership with Endeavor to bring the Miami Open tennis tournament to Hard Rock Stadium. The 2019 debut event set record attendance numbers and increased total revenue by nearly 25%. The event has continued to grow and hit record attendance again in 2023.
- Initiating the elimination of 99.4% of fan facing single-use plastics in Hard Rock Stadium's food and beverage operation.
- The creation of the first socially-distanced stadium plan during the COVID-19 pandemic, a safe environment where 13,000 people could attend games and be socially distant and socially present at the same time.
- The organization being honored in February 2020 by the Fritz Pollard Alliance with the Paul J. Tagliabue Award for their leadership in advancing diversity.
- The team receiving the Front Office Sports Best Employers in Sports Award in 2019 and 2020.
- The stadium being named the Venue of the Year by the Sports Business Awards in 2023 for its diverse calendar of global sports and entertainment events.

His operating experience includes serving as president and chief executive officer of the San Diego Padres, chief operating officer of the Arizona Diamondbacks and executive vice president of Chip Ganassi Racing's NASCAR, IndyCar and Grand-Am racing teams. Prior to working in sports, Garfinkel held different leadership roles in sales, marketing and branding with Miller Brewing Company and Texaco, Inc.

Garfinkel serves on the board of Sylvester Comprehensive Cancer Center at the University of Miami, the National Football Foundation, and the Sports Management Advisory Board and Ross School of Business Advisory Board at the University of Michigan.

Garfinkel graduated with a bachelor's degree from the University of Colorado, Boulder, and earned his MBA at the University of Michigan. In October 2020, Garfinkel earned the George Norlin Award, which recognizes outstanding CU Boulder alumni who have demonstrated a commitment to excellence in their chosen field of endeavor and a devotion to the betterment of society and their community. Garfinkel was among Sports Business Journal's Leaders in Diversity and Inclusive Hiring honorees in March 2021.

Garfinkel and his wife, Allison, live in Coral Gables with their three sons.